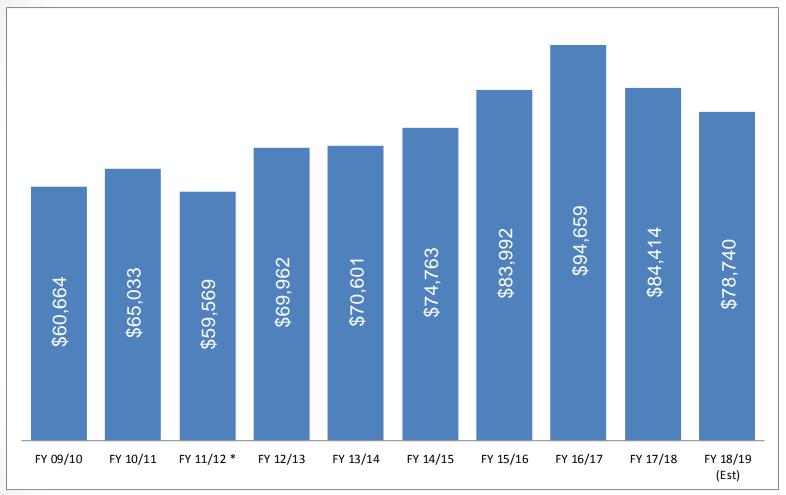


Budget Retreat: Financial Update

February 8, 2019

General Fund Ending Fund Balance



- In FY 11/12 the City provided a supplemental contribution of \$10 million to the Pension System. If not for this action the ending fund balance in FY 11/12 and subsequent years would both be \$10 million higher.
- All numbers in \$1,000's

General Fund Ending Fund Balance

	FY 13/14	FY 14/15	FY 15/16	FY 16/17	FY 17/18
Non-spendable					
Prepaid Prepaid	-	9,258	-	47,816	20,950
Inventory	323,900	432,138	354,116	297,185	276,635
Subtotal - Non-spendable	323,900	441,396	354,116	345,001	297,585
Restricted					
Encumbrances					
Subtotal - Restricted					
Committed					
Encumbrances	131,498	279,196	382,277	-	45,699
Policy	40,100,512	41,275,270	42,506,918	47,353,984	45,436,786
Subtotal - Committed	40,232,010	41,554,466	42,889,195	47,353,984	45,482,485
Assigned					
Encumbrances	82,718	472,838	142,766	937,779	492,320
Appropriated Fund Balance	2,004,600	2,065,000	2,135,000	20,475,000	8,183,280
Other					
Subtotal - Assigned	2,087,318	2,537,838	2,277,766	21,412,779	8,675,600
Unassigned	27,957,986	30,228,819	38,470,483	25,547,309	30,358,776
Total Fund Balance	70,601,214	74,762,519	83,991,561	94,659,073	84,814,445

Definitions:

- Non-Spendable Items included in assets that are non-cash related and cannot be spent
- Restricted Funding that is restricted by law or contracts
- Committed Items that have been approved by the governing body and are committed/designated
- Assigned Reserved funds that do not meet the two above standards
- Unassigned Balance available after above standards are met the spendable amount

Bond Ratings

• Fitch AAA

Moody's Aa1

Standard & Poor's AA+



Mid-Year Status

Ending 12/31/2018

Revenues and Sources	\$100,871,355
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Revenues Minus Expenditures	(10,888,752)
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Beginning Fund Balance 84,814,445

Ending Fund Balance \$73,925,694



Mid-Year Status

- Lower than forecast growth in real property
- Lower than expected revenue from cable franchise tax
- Higher than expected local option sales tax
- Higher than expected state shared sales tax
- Business Taxes in line with budget
- Higher interest earnings
- Lower fuel costs



General Fund Forecast

Ending 6/30/2019

	Amended Budget	Current Forecast
Revenues & Sources	\$ 219,000,650	\$ 221,087,810
Expenditures	(224,883,930)	(227,162,000)
Budgeted Reserve	(2,300,000)	
Revenues Less Expenditures	(8,183,280)	(6,074,190)
Beginning Fund Balance	84,814,445	84,814,445
Ending Fund Balance	\$76,631,165	\$78,740,255



General Fund Budgeted Revenues

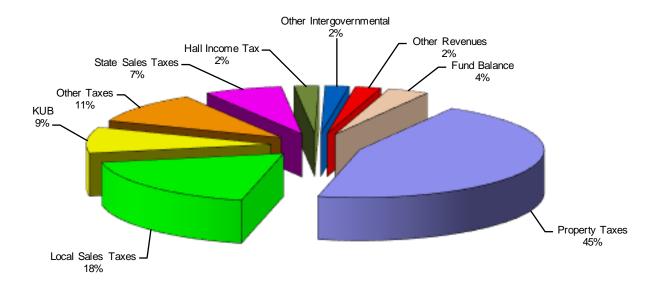
By Source

Property Taxes	\$ 102,923,910
Local Sales Taxes	41,757,130
KUB	19,921,520
Other Taxes	24,079,550
State Sales Taxes	15,504,490
Hall Income Tax	4,900,000
Other Intergovernmental	4,754,370
Other Revenues	5,159,680
Fund Balance	 8,183,280
	\$227,183,930



General Fund Total Revenues

By Source

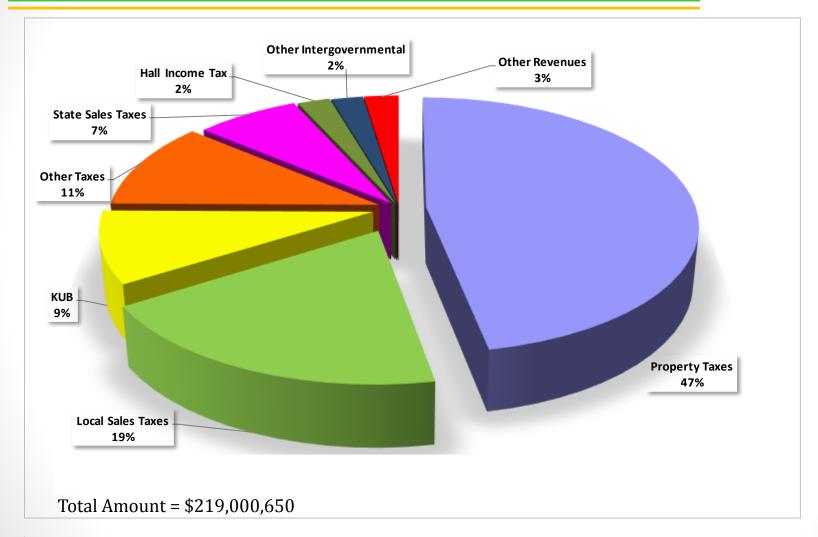


Total Amount = \$227,183,930



General Fund Recurring Revenues

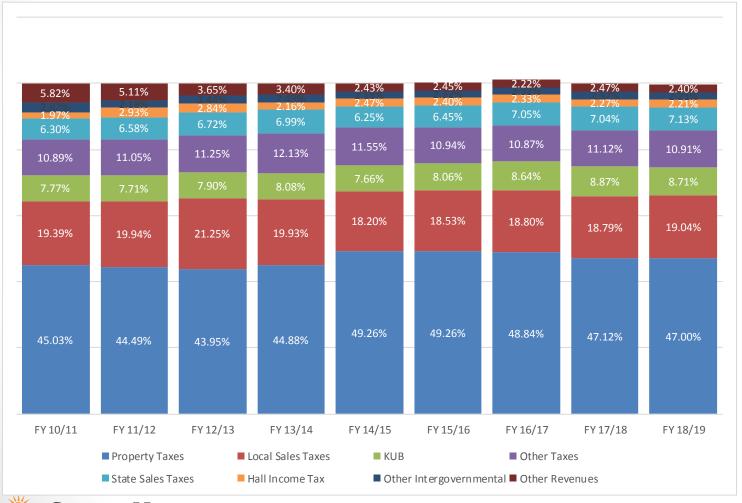
By Source





General Fund Revenues

By Source





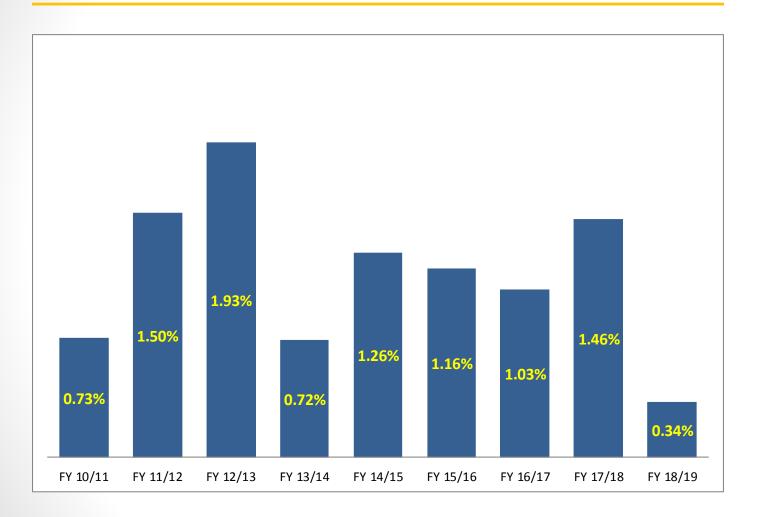
Real Property Values



- FY 13/14 and FY 17/18 were both reappraisal years which account for the larger growth.
- All number in \$1,000's

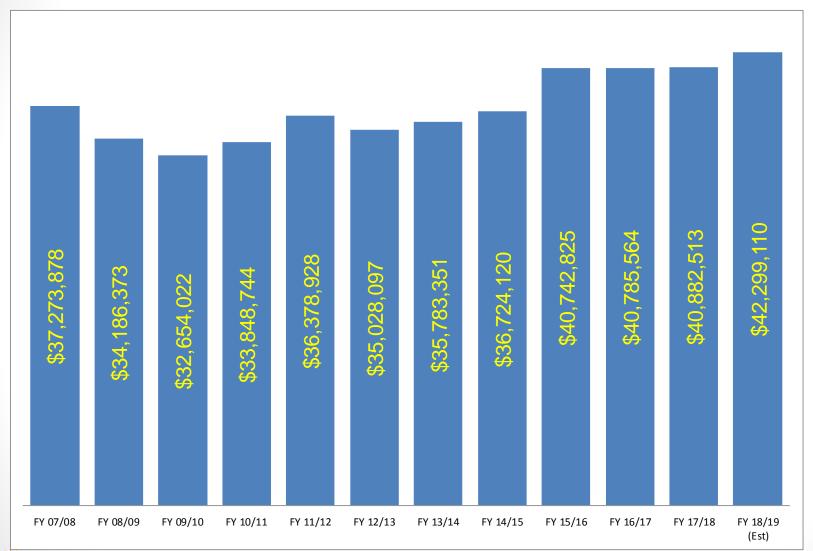
Growth in Property Values

Real Property

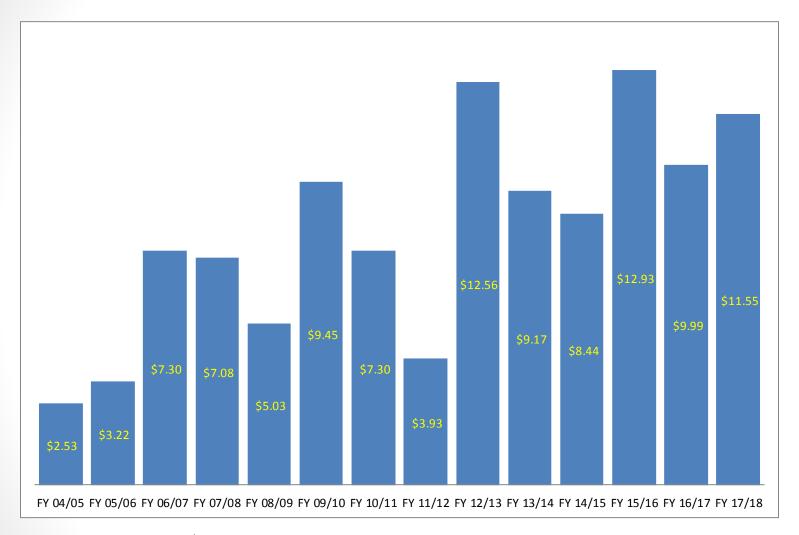




Local Option Sales Tax



Hall Income Tax

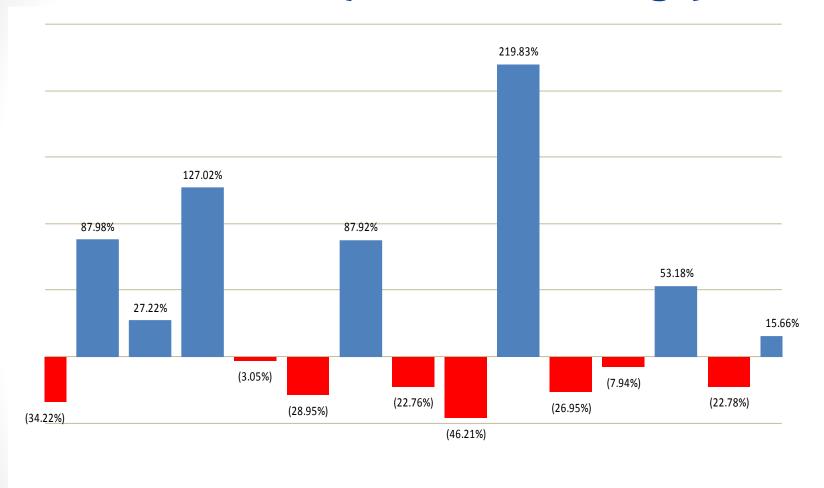


All amounts in million \$'s



15

Hall Income Tax (Annual % Change)

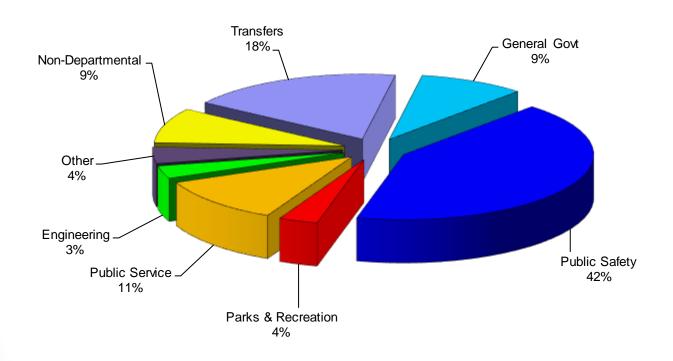


FY 03/04 FY 04/05 FY 05/06 FY 06/07 FY 07/08 FY 08/09 FY 09/10 FY 10/11 FY 11/12 FY 12/13 FY 13/14 FY 14/15 FY 15/16 FY 16/17 FY 17/18



General Fund Expenditures

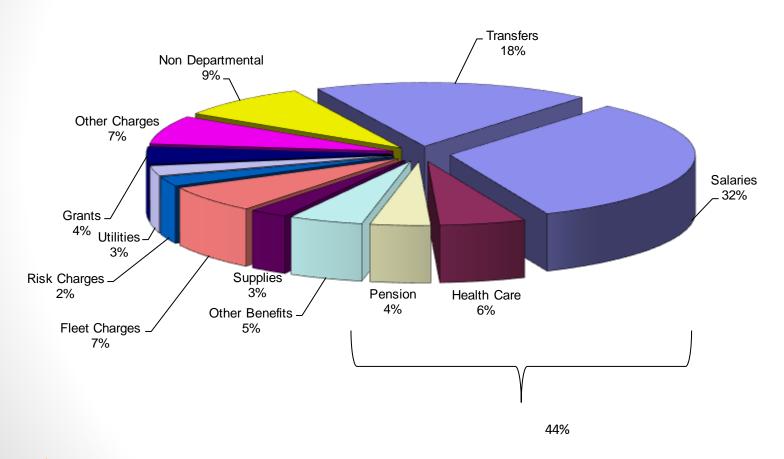
By Function





General Fund Expenditures

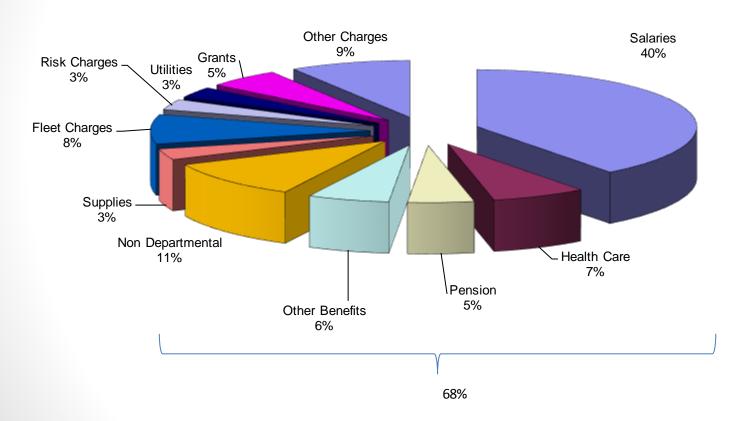
By Expense Type





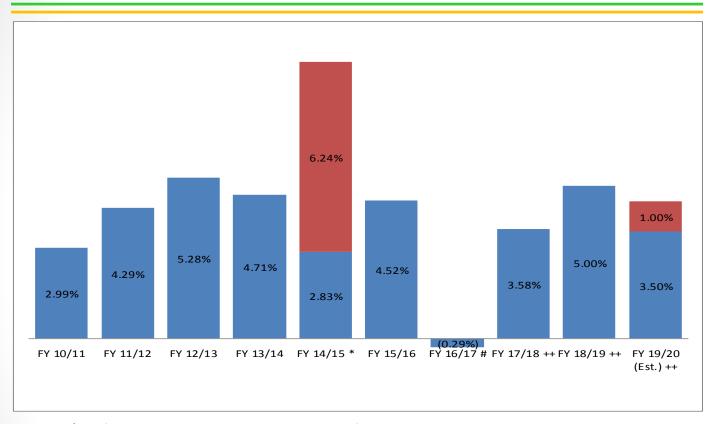
General Fund Expenditures

(Excludes Transfers)





Growth Rate of Salaries and Benefits



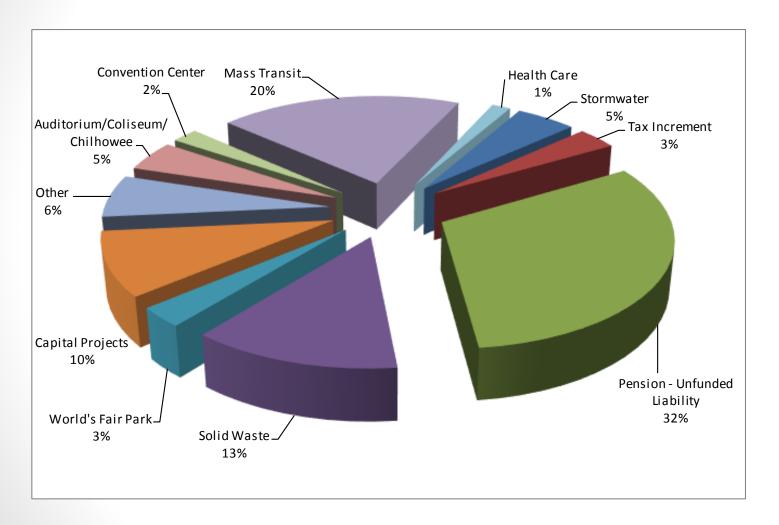
• FY 14/15 reflects a reduction in the pension discount rate from 8% to 7.375%. This action was taken to reduce risk and lower volatility of the investments. The result of this action is a one time increase in the base for pension costs.

The decline in FY 16/17 is due to the shift of the management of Public Assembly Facilities to SMG

++ Includes the amortization of unfunded pension liability



Transfers/Non-Departmental



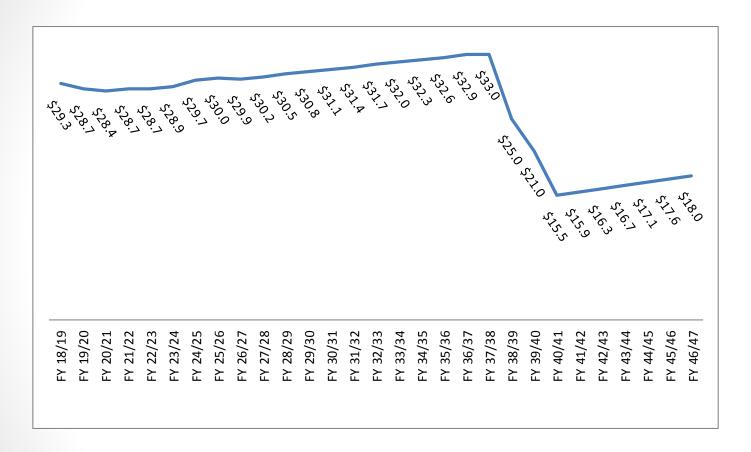


Transfers/Non-Departmental

	Adopted FY 18/19
Stormwater	3,053,350
Tax Increment	2,032,040
Pension - Unfunded Liability	19,414,000
Solid Waste	7,776,770
World's Fair Park	1,806,100
Capital Projects	5,883,280
Other	3,906,480
Auditorium/Coliseum/Chilhowee	2,806,400
Convention Center	1,348,340
Mass Transit	12,368,700
Health Care	955,470
	61,350,930



Estimated Future Pension Contributions



All amounts in million \$'s



2019/20 Budgetary Factors

- Higher pension costs
- Salary cost of living adjustments
- Election costs
- Limited new growth in real property
- Potential federal cuts
- Possible recession/lower growth in local option sales taxes
- Cost of new debt



The Budget Calendar

February 8, 2019 Budget Retreat

February 15, 2019 Budget Retreat (Backup Date)

Feb. – April, 2019 Departments Submit Budget Requests Base Numbers

Calculated and Capital Budget Prepared

March 25 - March 28, 2019 Mayor's Budget Hearings

April 26, 2019 Mayor's State of the City Presentation

May 7, 2019 First Reading of Budget and Tax Ordinances

May 9, 2019 MPC Hearing on Capital Improvement Program

May 16, 2019 Council Budget Hearings

May 16, 2019 Public Hearing

May 17, 2019 (Tentative) Council Budget Hearings

May 21, 2019 Second Reading of Budget and Tax Ordinances

June 15, 2019 Last possible day to approve Budget/Tax Ordinances

July 1, 2019 New Fiscal Year Begins

